

## FOR IMMEDIATE RELEASE

### Imaging Dealers Can Eliminate Pricing Headaches with CIG's Axess TCO Tool

Chicago, Ill. – March 9, 2017 – Clover Imaging Group's Axess Total Cost of Ownership (TCO) tool eliminates pricing headaches and manual data entries for imaging dealers when implementing Managed Print Services (MPS) programs. The Axess TCO tool is powered by BEI Services WorldStats™ data to automatically calculate accurate and model specific services pricing per page and is available at no cost for dealers utilizing Axess tools and CIG parts and toners.

"Our Axess team is dedicated to ensuring that our TCO tool is top of class," said Luke Goldberg, Global EVP Sales and Marketing for CIG. "It is the most complete and accurate TCO tool in the industry — calculating cost per page (CPP) and cost per seat (CPS)."

The Axess TCO tool allows imaging dealers to generate sales proposals easily with its intuitive, web-based platform, and links directly to dealer's Axess® MPS account. The user-friendly tool generates documents with one click and offers enhanced reporting capabilities. In addition, Axess MPS representatives are available 12 hours a day, 5 days a week to serve customers. Current CIG customers should contact their dedicated account representative for a free demo of the Axess TCO. Prospective customers should contact CIG MPS consultants by emailing [support@axessmps.com](mailto:support@axessmps.com).

Axess MPS is CIG's comprehensive, fully integrated suite of software and services designed to help dealers deliver more profitable MPS solutions. For more information about Axess MPS, please visit <http://www.cloverimaging.com/axess-mps>.

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#### About Clover Imaging Group

Clover Imaging Group (CIG) provides unparalleled support, collection opportunities, and solutions to independent dealers, OEMs, and retailers throughout the imaging channel and includes the most respected and well-known brands in the industry, including: MSE, Dataproducts, Clover Environmental Solutions, OPRA, Axess Managed Print Services, Tecno Toner, Depot International and Latin Parts. This impressive group offers the market's widest array of products and services, supported by a vast engineering infrastructure, marketing resources, distribution capabilities, and strategic partnerships. By bringing all aspects of our business together, CIG is able to provide a level of partnership unsurpassed in the aftermarket imaging space. For more information, please visit [cloverimaging.com](http://www.cloverimaging.com).

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